

# WORKING WITH FILIPINO VAS: DOS & DON'TS!

A STRAIGHTFORWARD GUIDE FOR BUSINESS OWNERS



Save yourself from stress and take back your time, money, energy!





# FILIPINOS ARE:

- HELPFUL
- INDUSTRIOUS
- UNCOMPLAINING
- EAGER
- IT SKILLED
- ENGLISH 2ND LANGUAGE
- COMPETENT
- EASY TO TRAIN
- EASY ON THE BUSINESS BUDGET

**But?...** 

Filipinos are Popular VA choices!



# FILIPINOS HAVE TROUBLE

- ASSERTING SELF
- ADMITTING OVERWORKED
- SAYING NO
- ASKING FOR HELP
- TERRIFIED OF MISTAKES /
- DISPLEASING BOSS

# FILIPINOS...DISAPPEAR

Hint: You can't fix this socio-cultural programming! But we can show you how to work with it: Filipinos can be a HEADACHEI FIRST THING BUSINESS OWNERS CAN DO:

**MANAGE EXPECTATIONS!** 







# MANAGE EXPECTATIONS

- The VA cannot replace you
- The VA cannot do everything (!!!)
- The VA cannot make decisions for you
- The VA has no property education
- The VA is not an INVESTOR!
- The VA will need your time and supervision

Delegate Don't Abdicate

# BEST PRACTICES FOR WORKING WITH FILIPINO VAS:







## BEST PRACTICE #1:

SYSTEMISATION



**BEST PRACTICE #2:** 

**SCALABILITY** 



**BEST PRACTICE #3:** 

**VA-ABLE TASKS** 



**BEST PRACTICE #4:** 

DON'T GO CRAZY

Most business owners are NOT VA ready



# BEST PRACTICE #1:

### SYSTEMISATION

"THE **SYSTEMS DO THE WORK,** AND **EMPLOYEES OPERATE THE SYSTEMS**. THE BUSINESS SHOULD BE SYSTEMS DEPENDENT, NOT EMPLOYEE DEPENDENT."\*

VAS DO NOT PROVIDE SOLUTIONS, THEY SHOULD BE LOOKED AT AS OPERATORS OF YOUR SOLUTIONS.

\*HTTP://WWW.ALPHALIMITED.CO.UK/SERVICES/SME-CONSULTING/



#### SCALE YOUR BUSINESS USING SYSTEMS, NOT PEOPLE:

- DO **NOT** MAKE YOUR VA INDISPENSABLE
- VAS MUST BE **REPLACEABLE** NOT TO GET RID OF, BUT TO MAKE ROOM FOR GROWTH AND PROMOTION



#### KNOW WHAT AND WHAT NOT TO DELEGATE TO A VA:

- IS IT CHECKLIST BASED?
- CAN BE EXPLAINED IN STEP-BY-STEP INSTRUCTIONS?
- GENERATE TEMPLATES?
- IS IT LOW-VALUE, REPETITIVE, TIME CONSUMING?

#### ALSO KNOW THE DISTINCTION BETWEEN:

- SPECIALIST VA TASKS
- GENERALIST VA TASKS

# BEST PRACTICE #4: DON'T GO CRAZY!

A SUREFIRE WAY OF THE VA GOING **AWOL** ON YOU IS WHEN YOU THINK OF THEM AS ROBOTS!

- VAS CANNOT DO EVERYTHING
- YOU DON'T HAVE TO OUTSOURCE/DELEGATE EVERYTHING
- FOCUS ON MAX 3-4 TASK GROUPS (1-2 PREFERABLE!) ENOUGH TO FREE UP SOME OF YOUR TIME TO UNDERSTAND WHAT ASPECT OF YOU BUSINESS YOU CAN GET THE VA TO WORK ON NEXT



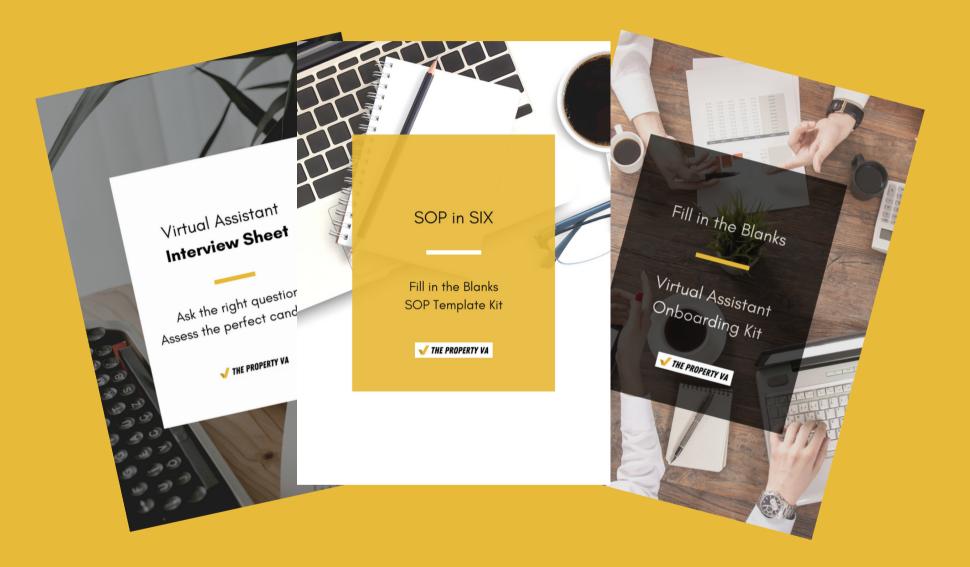


# WE MAKE VAS WORK FOR YOU.

WE MAKE IT SUPER EASY TO FIND, HIRE AND WORK WITH FILIPINO VAS



#### FILIPINO VA SYSTEMS WORKSHOP



SOP in 6 Steps Template
Fill in the Blanks VA Onboarding Kit
VA Interview Sheet

# COMPLETE FILIPINO VA SYSTEMS PACK



bit.ly/TPVAfree



# 14 DAYS EXTRA

GET 2 WEEKS EXTRA FREE OF CHARGE SIGN UP TODAY & GET 14 DAYS FREE!

- FULL ONBOARDING
- NO RECRUITMENT
- NO MINIMUM CONTRACT

#### bit.ly/TPVA14

Go to https://bit.ly/TPVA14 to sign up or scan QR code: Visit www.thepropertyva.co.uk for information about our packages





WWW.THEPROPERTYVA.CO.UK